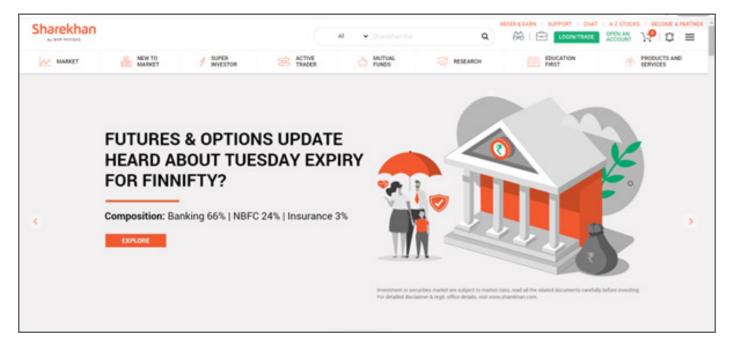


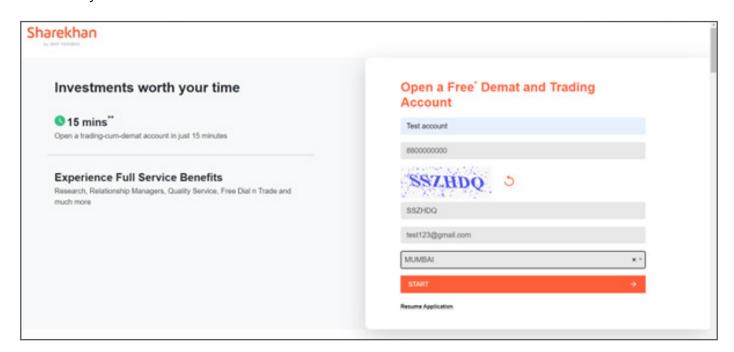
Account Opening Flow at Mirae Asset Sharekhan - Do-It-Yourself (DIY) Mode

This document combines a detailed, step-by-step write-up on the procedure to open a Mirae Asset Sharekhan account via the Do-It-Yourself (DIY) mode along with a flowchart of the steps.

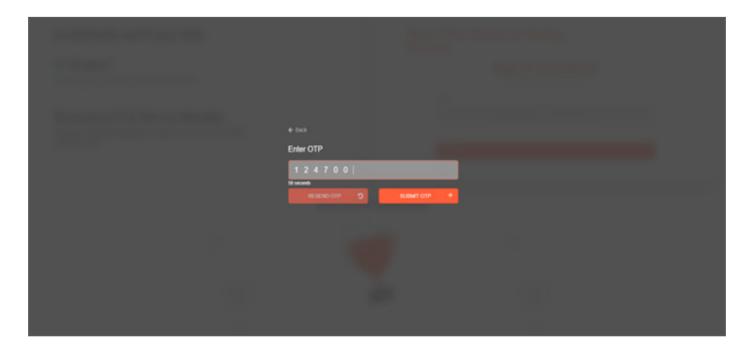
1. The potential customer visits the Mirae Asset Sharekhan website <u>www.sharekhan.com</u> and clicks on the **OPEN AN ACCOUNT** button on the top-right of the screen.



- **2.** This directs them to the Do-It-Yourself (DIY) account-opening journey landing page, where they have to enter the following details:
 - Full Name
 - Mobile Number
 - Captcha
 - Email ID
 - City



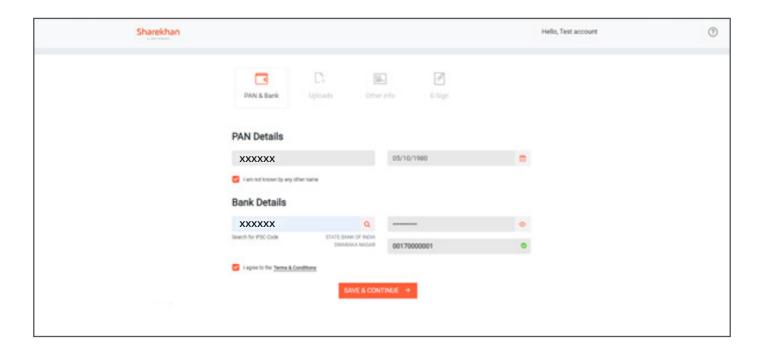
3. Once these are entered, the potential clicks on **START**. Mobile number verification is done at this stage via a One-time Password (OTP) sent on their mobile number.



- **4.** Post validation of OTP, the potential lands on a webpage where they need to proceed step-by-step through 4 stages. These stages can be seen in the form of tabs by the potential on their screens as well; they are:
 - PAN & Bank
 - Uploads
 - Other Information
 - E-Sign

PAN & BANK tab

- **5.** On the **PAN & BANK** tab, the potential enters the following details:
 - PAN
 - Date of Birth
 - IFSC Code of the Bank Branch
 - Bank Account Number
 - If they are known by any other name (Optional)



6. The potential has to then click on a tickbox to agree to the Terms & Conditions. Next, they have to click on **SAVE & CONTINUE** to proceed to the next tab.

UPLOADS tab

- **7.** On the **UPLOADS** tab, the potential is required to upload the following documents as part of the account-opening journey:
 - Address Proof: Can choose 1 of 2 options:
 - o DigiLocker process, where data is auto-fetched from the UIDAI site.
 - Manual Address Proof upload, where the potential needs to enter address details and upload 1 of these documents: Driving Licence / Passport / Voter ID.
 - PAN Card: If the potential has saved PAN document in their DigiLocker, then system will auto-fetch the digital PAN. Else, PAN Card to be uploaded manually.



- Bank Proof: Our system runs a Penny Drop Verification of the potential's bank account. If the Penny Drop fails, the potential needs to upload Bank Proof.
- Income Proof (only to activate the F&O segment): Upload 1 of the following:
 - Last 6 months' Bank Statement
 - Last 3 months' Salary slips
 - Latest Income Tax Return statement
 - Latest Form 16
 - Latest Net Worth Certification
- Signature: Draw the signature on screen (in case of DIY journey via smartphone) or upload signature.
- Take Selfie: Liveliness check is captured via a Selfie.

Important Note

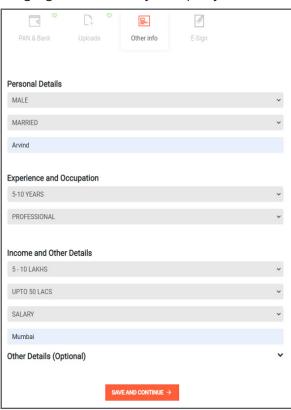
In case of non-DigiLocker DIY journey, the potential has to click the **IN-PERSON VERIFICATION** button, which requires the potential to handwrite and display on screen a system-generated unique code and click on **RECORD** (whereupon a video of 10 seconds starts recording).

If the potential is aged 70 years or above, the in-person verification process is mandatory, irrespective of DigiLocker-enabled DIY journey.

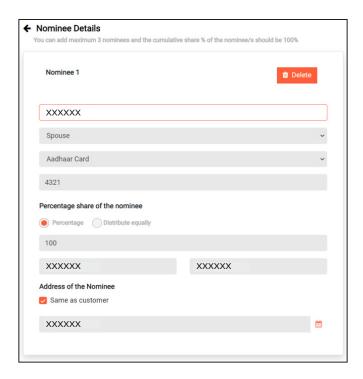
8. The potential has to then click on a tickbox to agree to the Terms & Conditions. Next, they have to click on **SAVE & CONTINUE** to proceed to the next tab.

OTHER INFORMATION tab

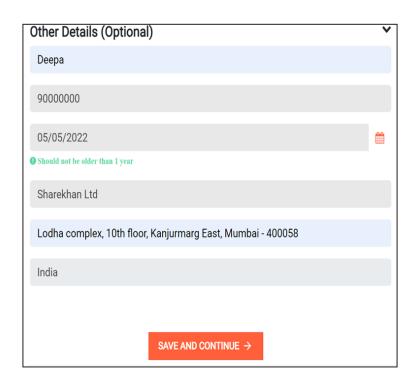
- **9.** On the **OTHER INFORMATION** tab, the potential is required to enter certain mandated personal details:
 - Sex
 - Marital status
 - Father's Name as per PAN or Aadhaar
 - Income details:
 - Annual Income
 - Proposed investment with Mirae Asset Sharekhan
 - Income Source
 - City
 - Experience and Occupational details:
 - Occupation
 - Number of years of trading experience
 - The potential is required to specify if they are the Ultimate Beneficiary Owner of any listed company or Senior Managing Officer of any company



• Nominee details: Up to 3 Nominees can be added



- Other details (Optional):
 - Mother's name
 - Net worth
 - Net worth as on what date
 - o Occupation and name & address of employer
 - Country

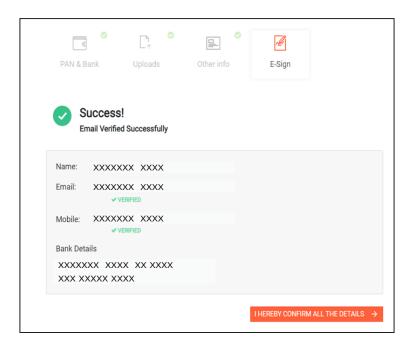


10. The potential then clicks on the **SAVE AND CONTINUE** button to proceed to the next tab.

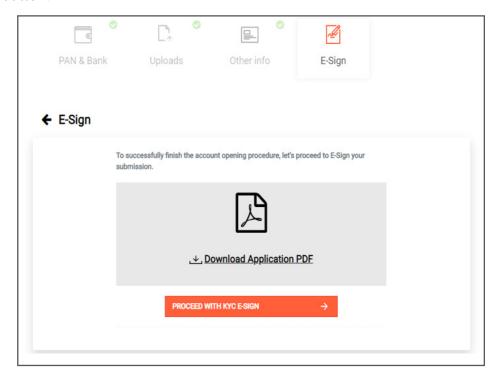
E-SIGN tab

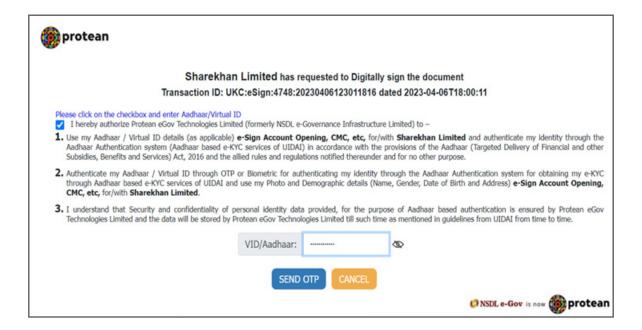
- 11. The **E-SIGN** tab displays a summary of the details entered by the potential, such as:
 - Name
 - Email ID
 - Mobile number
 - Bank details

The potential has to verify their Email ID via an OTP sent on their Email ID.

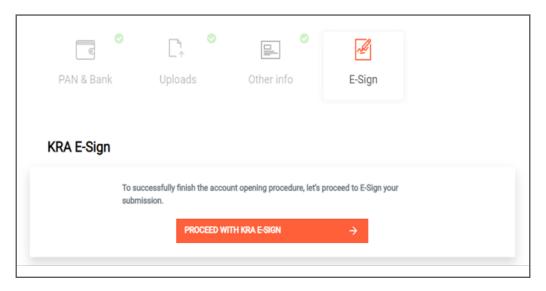


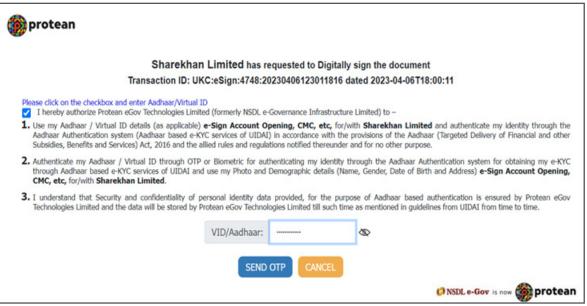
- **12.** Post email verification, the potential clicks on the **I HEREBY CONFIRM ALL THE DETAILS** button, whereupon the Risk Disclosure Document (RDD) is sent to their verified email ID.
- 13. The potential has to conduct two E-Signature steps KYC E-Sign and KRA E-Sign
 - A. KYC E-Sign Process: A PDF is generated by the system that specifies the details of the potential, which can be E-Signed by the potential through the NSDL site using Aadhaar verification via OTP. Once done, the potential clicks on the PROCEED WITH KYC E-SIGN button.



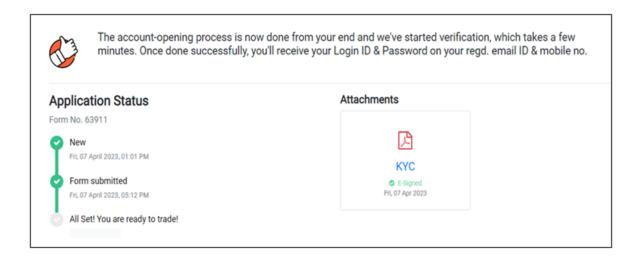


B. KRA E-Sign Process: The potential is once again redirected to the NSDL site, where they can proceed to use Aadhaar verification via OTP. Once done, the E-Signature process is completed.





14. The DIY journey now displays the application status of the potential, along with the Form Number and completion stage of the application.



Last Steps

- **1.** Post successful verification by Mirae Asset Sharekhan's backend teams, the account is opened and the potential receives the Mirae Asset Sharekhan Welcome Kit, Trading ID and Password in a secure email on their Registered Email ID.
- **2.** The Unique Client Code (UCC) being generated is the last step. The potential is now a Mirae Asset Sharekhan customer and can start trading.